

New Jersey Future Business Leaders of America
57th State Leadership Conference



New Jersey FBLA

2017 State Leadership Conference

March 15-17, 2017

Harrah's Waterfront Convention Center
Atlantic City, NJ

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2016-2017 FBLA State Officer Team

President

Scott Mueller, Wallkill Valley Regional High School

Secretary

Vanessa Ting, Parsippany Hills High School

Vice President Northern Region

Anastasia Schroeder, Wallkill Valley Regional High School

Vice President North Central Region

Jonathan Shih, Union County Vocational Technical School

Vice President Central Region

Alexis Casella, Jackson Memorial High School

Vice President Southern Region

Jessica Landolfi, Woodstown High School

Membership Vice President

Jake Mansure, Northern Burlington County High School

Community Service Vice President

Gabriel Silveira, Union County Vocational Technical Schools

Historian

Monica Chen, Hanover Park High School

Parliamentarian

Casey Santini, Pequannock Township High School

Webmaster

Eileen Wang, Parsippany Hills High School

Funding Supported by the New Jersey Department of Education

Marie Barry, State Director

Office of Career and Technical Education

Robyn Kay, Manager

Office of Career and Technical Education

NJ FBLA-PBL State Office Staff Rutgers Business School

General Activities

Wednesday March 15, 2017

1:00 PM	7:00 PM	Registration	Wildwood Registration
4:00 PM	6:00 PM	Dinner for Businesspersons, Professionals	Wildwood 17
5:30 PM	7:00 PM	State Officer Candidate Briefing & Exam	Wildwood 19
7:00 PM	9:00 PM	Opening General Session & Campaign Rally	Wildwood 16
9:00 PM	9:30 PM	Open Event Registration	Wildwood Registration
9:00 PM	10:00 PM	Judges Orientation	Wildwood 17
12:00 AM		Curfew	

Thursday, March 16, 2017

6:15 AM	8:00 AM	Judges Breakfast	Wildwood 17, 18
7:00 AM	7:30 AM	Admin Check-In	Wildwood Registration
7:00 AM	10:00 AM	Registration	Wildwood Registration
9:00 AM	9:45 AM	Adviser Forum	Wildwood 17, 18
9:30 AM	10:30 AM	Where can you go with Junior Achievement? <i>Alicia Fusco and Gioia Kennedy - Junior Achievement</i> Take a look at what Junior Achievement has to offer to the FBLA member.	Wildwood 1, 2, 3, 4
9:30 AM	10:30 AM	Sit Up! Stand Up! Step Up! – Build & Bring Your Best Leadership <i>Patty Hendrickson - Keynote Speaker</i> This high-energy, interactive session will inspire you to take charge of yourself; take action; and take some risks. You'll have fun while you get serious and get involved to get what you want. So get ready to Sit Up! Stand Up! Step Up!	Wildwood 12, 13, 14, 15
9:30 AM	10:30 AM	Piecing Together the Puzzle of Group Dynamics <i>Jack Fitzpatrick - Founder, LivingNimbly.com</i> Do you ever have a tough time working in groups? Maybe there could be a better way to approach the situation. Join an interpersonal communication expert in a discussion on understanding how your strengths and weaknesses can help foster cohesive group structure.	Wildwood 24, 25, 26
11:00 AM	12:00 PM	Do It Right! Do It Well! – Inside Tips to Lead & Inspire Others <i>Patty Hendrickson - Keynote Speaker</i> Come to this fun session to learn at least six ways to inspire others. Whether it's a formal public speaking opportunity or chapter project, there are big and small ways to get people involved. You'll be amazed by what you can do.	Wildwood 1, 2, 3, 4

Thursday, March 16, 2017 (continued)

11:00 AM	12:00 PM	R U Business Ready! Christine Yannuzzi - Rutgers Business School Admissions Officer An overview of Rutgers Business School. Questions to ask when deciding on a school and a major. Tips to being a successful college student.	Wildwood 12, 13, 14, 15
11:00 AM	12:00 PM	Brands, Balloons, and Business Cards <i>Jack Fitzpatrick - Founder, LivingNimbly.com</i> Personal branding is an activity that has become so important in the age of Twitter, LinkedIn, and Kylie Jenner. This workshop will provide you with the tools to construct your own personal brand through looking at the latest trends in marketing and communication.	Wildwood 24, 25, 26
12:00 PM	2:00 PM	Luncheon for Businesspersons, Professionals, Judges	Wildwood 17, 18
12:15 PM	1:00 PM	Southern Region Meeting	Wildwood 12, 13, 14, 15
12:15 PM	1:00 PM	North Central Region Meeting	Wildwood 28, 30
12:15 PM	1:00 PM	Central Region Meeting	Avalon 28, 30
12:15 PM	1:00 PM	Northern Region Meeting	Avalon 27, 29
1:00 PM	2:00 PM	Judges Overview	Wildwood 17, 18
1:00 PM	2:00 PM	Lunch	Avalon 27, 28, 29, 30
2:30 PM	3:30 PM	Building a Better College Experience with PBL <i>NJPBL State Officers</i> An interactive workshop where members can learn some tips to help them navigate through their college experience smarter, not harder.	Wildwood 1, 2, 3, 4
2:30 PM	3:30 PM	Servant Leadership: Becoming a Leader People Want to Follow <i>Men's Wearhouse</i> We will explore the definition of servant leadership, the fundamentals of becoming a servant leader, how to use personal power as opposed to positional power to lead your team, and the three key principles of communication. This presentation is highly interactive and includes practical ways to implement the skills learned in your daily life.	Wildwood 12, 13, 14, 15
2:30 PM	3:30 PM	Careers in Social Media Marketing <i>Tim Guella - Director of Social Media / Adjunct Instructor, Centenary University</i> Snapchat. Instagram. Of course you use them with your friends, but did you know that Social Media Marketing is one on the hottest careers now? Come and learn about the types of jobs and the skills you need to make this your profession.	Wildwood 24, 25, 26

Thursday, March 16, 2017 (continued)

3:45 PM	4:45 PM	Put the Future in FBLA <i>NJFBLA State Officer Team</i> An interactive discussion on where you, the members, would like to see New Jersey FBLA go in the future.	Wildwood 1, 2, 3, 4
3:45 PM	4:45 PM	How to Make Yourself Better!!! <i>Ron Richter - Former FBLA Adviser</i> This workshop will assist FBLA members to improve themselves through introducing the students to the timeless teachings in Steven Covey's book entitled "The Seven Habits of Highly Effective People". This is a fun, activity rich presentation that will promote you own personal growth.	Wildwood 12, 13, 14, 15
3:45 PM	4:45 PM	Too Small, Too Soon & The Power of 1000 <i>March of Dimes</i> Come learn the impact that just 10 individuals can have for babies born premature.	Wildwood 24, 25, 26
5:00 PM	5:30 PM	Finals Judges Packet Pick Up	Avalon Registration
5:00 PM	7:00 PM	Judges' Dinner	Wildwood 17, 18
5:00 PM	6:00 PM	Candidate Caucus	Wildwood 28, 30
6:00 PM	6:30 PM	Campaign Booth Setup	Pre-function Wildwood 20-26
6:00 PM	8:00 PM	Commuter School State Officer Polling	Avalon Coat Desk
6:30 PM	8:30 PM	Campaign Booths	Pre-function Wildwood 20-26
9:15 PM	11:15 PM	Dance	Avalon 27, 28, 29, 30
9:30 PM	11:00 PM	Adviser Hospitality	Avalon 17, 18, 19
12:00 AM		Curfew	

Friday, March 17, 2017

7:00 AM	9:00 AM	Breakfast for Judges and Volunteers	Wildwood 9, 10
8:00 AM	9:00 AM	Voting Session	Wildwood 18, 19
9:00 AM	10:45 AM	Awards Assembly 1	Wildwood 16
11:00 AM	12:00 PM	Closing Luncheon	Avalon 27, 28, 29, 30
12:15 PM	2:45 PM	Awards Assembly 2	Wildwood 16
2:45 PM	3:00 PM	Competitive Event Material Pick Up (Immediately Following Awards Assembly 2)	Wildwood Registration Desk

Competitive Events

Thursday, March 16, 2017

Preliminary Rounds

8:00 AM	12:00 PM	Introduction to Business Presentation - Prelim A	Avalon 19
8:00 AM	12:00 PM	Introduction to Business Presentation - Prelim B	Avalon 20
8:00 AM	12:00 PM	Introduction to Business Presentation - Prelim C	Avalon 21
8:00 AM	12:00 PM	Public Speaking I - Prelim A	Avalon 6
8:00 AM	12:00 PM	Public Speaking I - Prelim B	Avalon 7
8:00 AM	12:00 PM	Public Speaking II - Prelim A	Avalon 8
8:00 AM	12:00 PM	Public Speaking II - Prelim B	Avalon 9
8:00 AM	12:00 PM	Business Ethics - Prelim A	Avalon 1
8:00 AM	12:00 PM	Business Ethics - Prelim B	Avalon 2
8:00 AM	12:00 PM	Business Ethics - Prelim C	Avalon 3
8:00 AM	12:00 PM	Business Ethics - Prelim D	Avalon 4
8:00 AM	12:00 PM	Business Ethics - Prelim E	Avalon 5
8:00 AM	12:00 PM	Impromptu Speaking - Prelim A	Avalon 24
8:00 AM	12:00 PM	Impromptu Speaking - Prelim B	Avalon 26
8:00 AM	12:00 PM	Impromptu Prep Room	Avalon 25
8:00 AM	12:20 PM	Social Media Campaign - Prelim A	Avalon 10
8:00 AM	12:20 PM	Social Media Campaign - Prelim B	Avalon 12
8:00 AM	12:20 PM	Social Media Campaign - Prelim C	Avalon 13
8:00 AM	12:00 PM	Emerging Business Issues - Prelim A	Avalon 14
8:00 AM	12:00 PM	Emerging Business Issues - Prelim B	Avalon 15
8:00 AM	12:00 PM	Emerging Business Issues - Prelim C	Avalon 17
8:00 AM	12:00 PM	Emerging Business Issues - Prelim D	Avalon 18
8:00 AM	12:00 PM	Graphic Design - Prelim A	Wildwood 5
8:00 AM	12:00 PM	Graphic Design - Prelim B	Wildwood 6
8:00 AM	12:00 PM	Graphic Design - Prelim C	Wildwood 7
8:00 AM	12:00 PM	Graphic Design - Prelim D	Wildwood 8
8:00 AM	12:20 PM	Sales Presentation - Prelim A	Avalon 22
8:00 AM	12:00 PM	Sales Presentation - Prelim B	Avalon 23

Competitive Events

Thursday, March 16, 2017

10:00 AM	11:30 AM	Accounting I	Wildwood 16
10:00 AM	11:30 AM	Accounting II	Wildwood 16
10:00 AM	11:30 AM	Business Calculations	Wildwood 16
10:00 AM	11:30 AM	Business Communication	Wildwood 16
10:00 AM	11:30 AM	Business Law	Wildwood 16
10:00 AM	11:30 AM	Introduction to Financial Math	Wildwood 16
10:00 AM	11:30 AM	Introduction to Business Procedures	Wildwood 16
10:00 AM	11:30 AM	Computer Applications	Wildwood 16
10:00 AM	11:30 AM	Computer Problem Solving	Wildwood 16
10:00 AM	11:30 AM	Cyber Security	Wildwood 16
10:00 AM	11:30 AM	Database Design & Applications	Wildwood 16
10:00 AM	11:30 AM	Economics	Wildwood 16
10:00 AM	11:30 AM	FBLA Principles & Procedures	Wildwood 16
2:15 PM	3:45 PM	Advertising	Wildwood 16
2:15 PM	3:45 PM	Help Desk	Wildwood 16
2:15 PM	3:45 PM	Insurance & Risk Management	Wildwood 16
2:15 PM	3:45 PM	Introduction to Business	Wildwood 16
2:15 PM	3:45 PM	Introduction to Business Communication	Wildwood 16
2:15 PM	3:45 PM	Introduction to Information Technology	Wildwood 16
2:15 PM	3:45 PM	Introduction to Parliamentary Procedure	Wildwood 16
2:15 PM	3:45 PM	Journalism	Wildwood 16
2:15 PM	3:45 PM	Networking Concepts	Wildwood 16
2:15 PM	3:45 PM	Organizational Leadership	Wildwood 16
2:15 PM	3:45 PM	Personal Finance	Wildwood 16
2:15 PM	3:45 PM	Securities & Investments	Wildwood 16
2:15 PM	3:45 PM	Spreadsheet Applications	Wildwood 16
2:15 PM	3:45 PM	Word Processing	Wildwood 16
2:15 PM	6:00 PM	Job Interview	Avalon 4
2:15 PM	6:00 PM	Future Business Leader	Avalon 3
2:15 PM	4:30 PM	Parliamentary Procedure	Avalon 1
2:15 PM	4:30 PM	Parliamentary Procedure - Prep Room	Avalon 2
2:15 PM	4:30 PM	Banking & Financial Systems	Avalon 26
2:15 PM	4:30 PM	Banking & Financial Systems - Prep	Avalon 25
2:15 PM	4:30 PM	Business Financial Plan	Avalon 7
2:15 PM	4:30 PM	Business Plan	Avalon 8
2:15 PM	4:30 PM	Entrepreneurship	Avalon 5
2:15 PM	4:30 PM	Entrepreneurship - Prep	Avalon 6
2:15 PM	4:30 PM	Global Business	Avalon 9
2:15 PM	4:30 PM	Global Business - Prep	Avalon 10
2:15 PM	4:30 PM	Management & Information Systems	Avalon 12
2:15 PM	4:30 PM	Management & Information Systems - Prep Room	Avalon 13
2:15 PM	4:30 PM	Management Decision Making	Avalon 14

Competitive Events

Thursday, March 16, 2017 (Continued)

2:15 PM	4:30 PM	Management Decision Making - Prep Room	Avalon 15
2:15 PM	4:30 PM	Marketing	Avalon 17
2:15 PM	4:30 PM	Marketing - Prep Room	Avalon 18
2:15 PM	4:30 PM	Network Design	Avalon 20
2:15 PM	4:30 PM	Network Design - Prep Room	Avalon 21
2:15 PM	4:30 PM	Sports & Entertainment Management	Avalon 22
2:15 PM	4:30 PM	Sports & Entertainment Management - Prep Room	Avalon 23
2:15 PM	4:30 PM	Community Service Project	Avalon 19
2:15 PM	6:00 PM	Scholarship	Avalon 24
2:15 PM	4:30 PM	American Enterprise Project	Wildwood 6
2:15 PM	4:30 PM	Partnership with Business	Wildwood 7
2:15 PM	4:30 PM	Electronic Career Portfolio	Wildwood 8

Competitive Events

Thursday, March 16, 2017

Final Rounds

5:00 PM	9:00 PM	Business Ethics Finals	Avalon 5
5:40 PM	9:00 PM	Social Media Finals	Avalon 7
5:40 PM	9:00 PM	Introduction to Business Presentation Finals	Avalon 9
6:00 PM	8:00 PM	Impromptu Finals	Avalon 1
6:00 PM	8:00 PM	Impromptu Finals - Prep Room	Avalon 2
6:00 PM	7:30 PM	Public Speaking I Finals	Avalon 3
6:00 PM	7:30 PM	Public Speaking II Finals	Avalon 4
6:00 PM	9:00 PM	Emerging Business Issues Finals	Avalon 6
6:00 PM	9:00 PM	Graphic Design Finals	Avalon 8
6:00 PM	9:00 PM	Sales Presentation Finals	Avalon 10

Competitive Events Regulations

1. Business attire is required for all competitive events. Failure to comply will result in disqualification of individuals, teams, or chapters from competitive events. (See FBLA Dress Code dated January 2009.)
2. Students must be on time for all competitive events. Students arriving late may not be permitted to participate in the competitive events. Arrive at the event room 15 minutes before the scheduled time.
3. Student participants must check with the event proctors to make sure that their names and schools are correct on the rosters.
4. For events with objective tests:
 - Students should write name, school, and grade level on their Scantron answer sheet.
 - Tie scores will be broken by comparing the performance of the affected members on the last ten questions of the exam.
 - Tests may not be removed from the competitive events rooms.
 - No one will be permitted in the testing rooms except the student participants and the event proctors/judges.
5. For objective tests, use No. 2 pencils only to blacken the answers on the Scantron sheets. Blacken the entire box for each answer.

New Jersey FBLA National Officers

1967-68	Treasurer	Rosemarie Luteri Pequannock Township
1970-71	Vice President, Eastern Region	Gail Vreeland Scotch Plains-Fanwood
1975-76	Vice President, Eastern Region	Betty Jane Villerius Hillsborough
1980-81	Secretary	Tammy A. Hoever Jackson Memorial
1986-87	Vice President, Eastern Region	Karen Ustin Montville Township
1987-88	Vice President, Eastern Region	Phillip Angelotti, Jr. Parsippany
1988-89	Vice President, Eastern Region	James Kelly Montville Township
1990-91	Treasurer	Jill S. Krawitz Montville Township
1997-98	Treasurer	Michael Fishwick Piscataway High School
1999-00	Vice President, Eastern Region	Daniel Sikora Wallkill Valley Regional
2007-08	President	Michael Yaroshefsky Wayne Valley High School
2008-09	Vice President Eastern Region	Paul M. Cohen Vineland High School
2010-11	Vice President Eastern Region	Anthony Parascondola Piscataway High School
2015-16	Parliamentarian	Vanessa Ting Parsippany Hills High School
2016-17	Secretary	Vanessa Ting Parsippany Hills High School

New Jersey Members of the FBLA-PBL National Board of Directors

1979-81	PBL Local Adviser	Frances E. Eggert
1981-82	Alumni National President	Mary Lynn Fracaroli
1982-83	PBL National President	Jeffrey P. Malloy
1987-90	FBLA-PBL State Chairman	Mary Lynn Fracaroli
1992-93	PBL National President	Joseph F. McDougall
1999-02	FBLA-PBL State Chairman	Ellen A. Benowitz
2007-08	FBLA National President	Michael Yaroshefsky
2011-12	FBLA-PBL State Chairman	Ellen A. Benowitz

FBLA State Presidents

1961-62	Ilene Horner	Burlington Senior
1962-63	Pamela Waters	South Side
1963-64	Pamela Waters	South Side
1964-65	Louise McDade	Holy Cross
1965-66	Linda Grasso	Bridgewater-Raritan
1966-67	Kathleen Lorang	Holy Cross
1967-68	Richard Hendricks	Morris Knolls
1968-69	William Fabian	Abraham Clark
1969-70	June D'Eustachio	Holy Cross
1970-71	Clarkson Fontaine	South Side
1971-72	Gail Vreeland	Scotch Plains-Fanwood
1972-73	Carol Rayner	Abraham Clark
1973-74	Cheri Dobak	Hillsborough
1974-75	Maria DeMarco	Hamilton West
1975-76	Judith Incannella	Girls Catholic
1976-77	Carole McCarthy	Jackson Memorial
1977-78	Frank Zsoldos	Morris Knolls
1978-79	Deborah Allegretti	Hamilton West
1979-80	Maria Palumbo	Scotch Plains-Fanwood
1980-81	Tammy A. Hoever	Jackson Memorial High School
1981-82	Linda Saggat	Steinert High School
1982-83	Sara Jane Boshko	Cedar Ridge
1983-84	Donna Sue Everland	Millville Senior
1984-85	F. Scott Babashak	Steinert High School
1985-86	Philip Angelotti, Jr.	Parsippany High School
1986-87	Mark L. Wolfberg	Montville Township
1987-88	David Kaplan	Montville Township
1988-89	Lainie J. Reisman	Parsippany High School
1989-90	Brian C. Peck	Hunterdon Central Regional
1990-91	Jill S. Krawitz	Montville Township High School
1991-92	Melissa Schettini	Montville Township High School
1992-93	Jacqueline Shahin	Hackensack High School
1993-94	Allison Schettini	Montville Township High School
1994-95	Vijay K. Vanguri	North Brunswick Township High School
1995-96	Todd R. Mitchell	Wallkill Valley Regional High School
1996-97	Jake Allan Walker	South Hunterdon Regional High School
1997-98	David Gewirtz	Scotch Plains-Fanwood High School
1998-99	Matthew Matera	Union High School
1999-00	Russell Prestipino	Wallkill Valley Regional High School
2000-01	Mark Ipri	Toms River High School-East
2001-02	Roshy Naini	Fair Lawn High School
2002-03	Daniel Shea	Wayne Valley High School
2003-04	Thomas Defelice	Christian Brothers Academy
2003-04	Michael O'Brien	Southern Regional High School
2004-05	Katelyn Hall	Middletown High School South
2005-06	Seema Samuel	Jackson Memorial High School
2006-07	Justin Uscenski	Burlington County Institute of Technology
2007-08	Michael Yaroshefsky	Wayne Valley High School
2008-09	Paul M. Cohen	Vineland High School
2009-10	Sachet Choudhary	Piscataway High School
2010-11	Anthony Parascondola	Piscataway High School
2011-12	Laura Sorice	Old Bridge High School
2012-13	Tim Mansure	Northern Burlington County Regional High School
2013-14	Sohum Pawar	Hanover Park High School
2014-15	Chirag Chadha	Northern Burlington County Regional High School
2015-16	Ammer Soliman	Parsippany Hills High School
2016-17	Scott Mueller	Wallkill Valley Regional High School

Conference Regulations

1. Students must abide by the New Jersey FBLA-PBL Local Member Code of Conduct.
2. **Business attire is required for all participants at the general sessions, regional meetings, workshops, awards assemblies, competitive events, and meal functions (until 9 p.m.).** Jeans or other casual attire are unacceptable dress. Failure to dress appropriately will result in disqualification of individuals, teams, or chapters from competitive events. Casual attire may be worn at the dance only. (See FBLA Conference Attire dated January 2009.)
3. Attendance at the general sessions, campaign rally and workshops is mandatory. Failure to attend will result in **disqualification** from competitive events. If students are not competing at a given time, they **MUST** attend the workshops and meetings.
4. Name badges **must** be worn by all participants during the conference. Students will not be permitted to enter any conference activities (including the dance) without name badge.
5. Campaign materials are to be distributed at the booths **ONLY**. Booths will be open between 6:30 p.m. and 8:30 p.m. on Thursday.
6. Voting delegates must report for voting by 8:00 a.m. on Friday. Chapters attending the SLC for Thursday only may cast their votes at the Avalon Registration Desk between 5 p.m. and 10 p.m. on Thursday. Each chapter is entitled to two (2) voting delegates who must display voting delegate ribbons. If a delegate is absent, an alternate should be selected and given the ribbon. All voting delegates must bring No. 2 pencils to mark the ballots.
7. Curfew is 12:00 a.m. Students **MUST** be in their assigned rooms by that time.
8. Personal belongings are the responsibility of the participants at the conference.
9. Telephone calls outside the hotel are not to be made from telephones in the rooms. Room service should not be used.
10. Fire evacuation procedures are posted in the rooms and should be read carefully.
11. Advisers should know the whereabouts of their students at all times. Students are not permitted outside the hotel without their advisers' consent.
12. There must be at least one school-approved adviser or adult designated by the school as adviser accompanying every ten students.
13. Conference Headquarters is the Registration Desk of the Convention Center. If there are any problems during the conference, please call or text the conference hotline at 609-431-0220.

FBLA-PBL CREED

I believe education is the right of every person.

I believe the future depends on mutual understanding and cooperation among business, industry, labor, religious, family, and educational institutions, as well as people around the world. I agree to do my utmost to bring about understanding and cooperation among all of these groups.

I believe every person should prepare for a useful occupation and carry on that occupation in a manner that brings the greatest good to the greatest number.

I believe every person should actively work toward improving social, political, community, and family life.

I believe every person has the right to earn a living at a useful occupation.

I believe every person should take responsibility for carrying out assigned tasks in a manner that brings credit to self, associates, school, and community.

I believe I have the responsibility to work efficiently and to think clearly. I promise to use my abilities to make the world a better place for everyone.

FBLA-PBL PLEDGE

I solemnly promise to uphold the aims and responsibilities of **Future Business Leaders of America-Phi Beta Lambda** and, as an active member, I shall strive to develop the qualities necessary in becoming a responsible business leader.

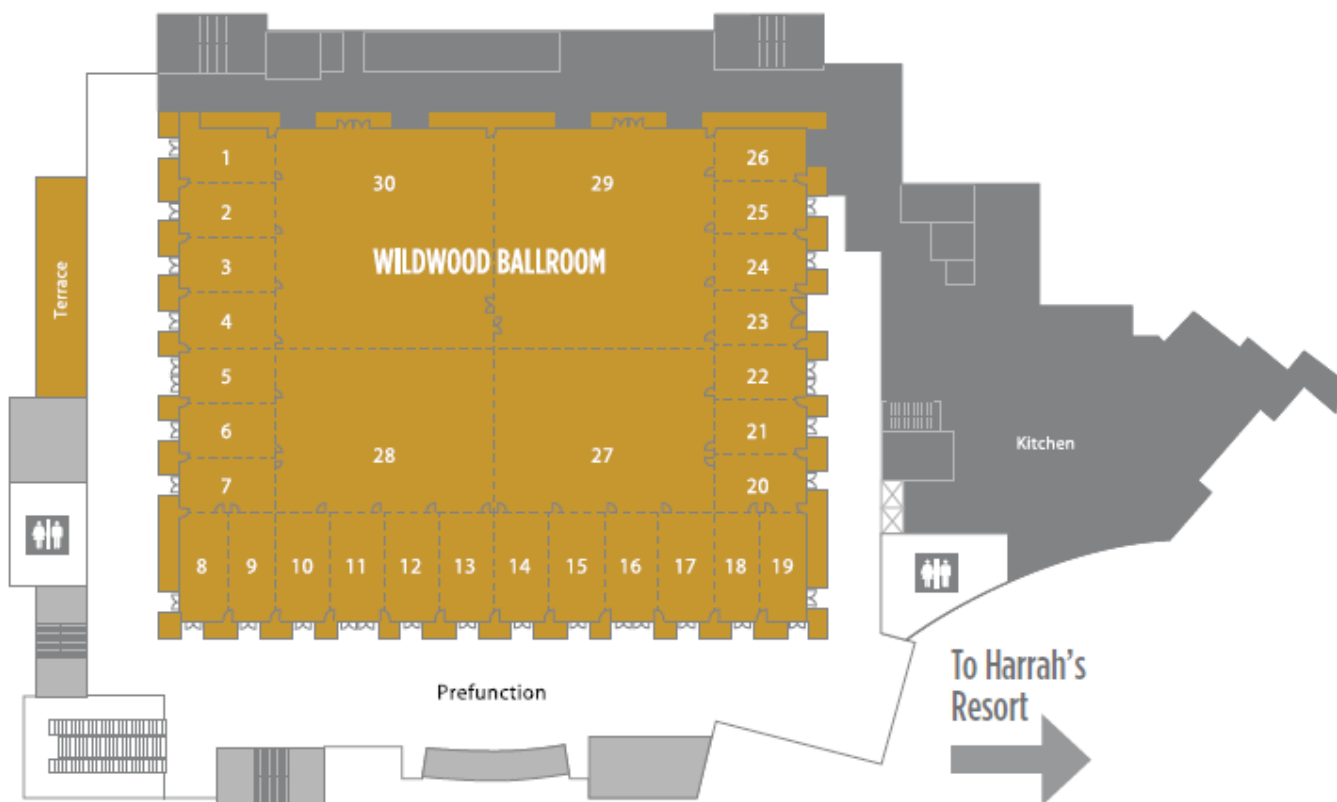
FBLA-PBL 2017 National Leadership Conferences

PBL
National Leadership Conference
June 24-June 27, 2015
Anaheim, CA

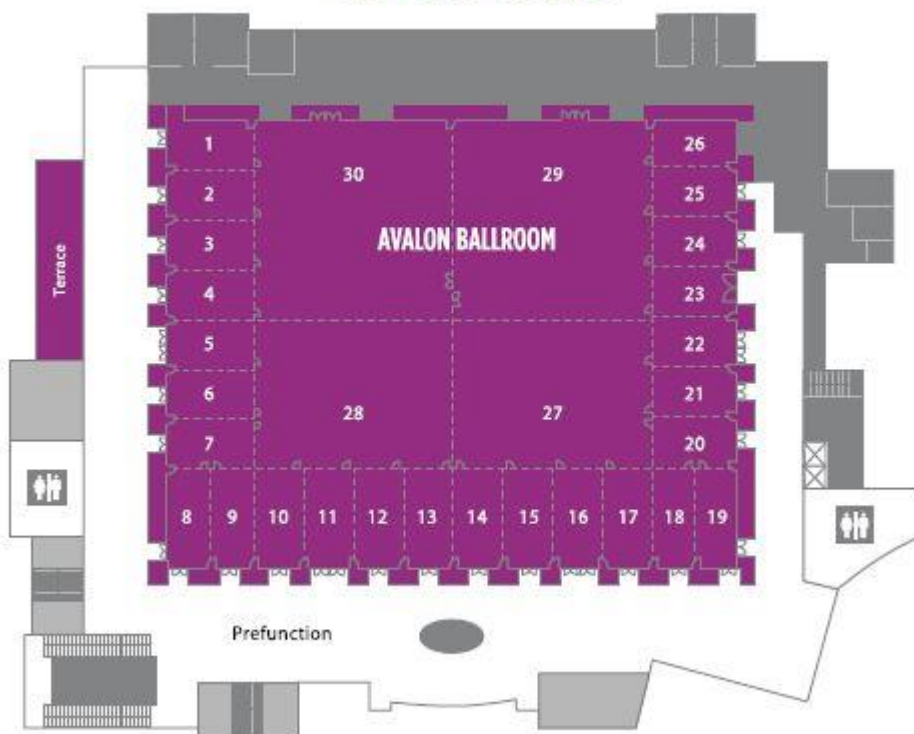
FBLA
National Leadership Conference
June 29-July 2, 2015
Anaheim, CA

Harrah's Waterfront Convention Center Map

FIRST LEVEL



SECOND LEVEL





The New Jersey

FBLA Conference Hotline Number:

609-431-0220

You Can TEXT OR CALL throughout the conference.

**Thank you for attending the NJ FBLA State Leadership
Conference! We look forward to seeing you in Anaheim
for the 2017**

National Leadership Conference

**The New Jersey FBLA-PBL State Office would like to thank the 2016-
17 FBLA State Leadership Team for their hard work and dedication
this year!**